

## Press Release

**AFFIN HWANG INVESTMENT BANK LAUNCHES  
RETAIL SECURITIES BORROWING & LENDING (SBL) FOR INVESTORS**

- Affin Hwang Investment Bank extends its SBL business to retail investors.
- Retail SBL enables investors to potentially earn more returns on their idle assets.

**Kuala Lumpur, 17 January 2019** – Affin Hwang Investment Bank Berhad, in collaboration with Bursa Malaysia Berhad (“Bursa Malaysia”), launched its Securities Borrowing and Lending (“SBL”) for retail investors today, enabling retail investors to potentially gain more returns on their current investments.

The Retail SBL enables investors to lend assets which they already own but do not intend to sell immediately, to Affin Hwang Investment Bank, as the borrower. This enables the retail investors to earn interest income for lending their assets, thus potentially gaining more returns over and above the dividends they would normally receive.

Today’s launch not only embodies Bursa Malaysia’s mission in offering investors and traders in the capital market with diverse and innovative products, but also projects Affin Hwang Investment Bank and Bursa Malaysia’s efforts in boosting retail interest in the market. Affin Hwang Investment Bank’s comprehensive SBL system, together with a greater need for more product offerings in the marketplace have enabled them to expand their SBL business further to retail investors.

“Affin Hwang Investment Bank is committed to be a leader in the securities industry in Malaysia and our provision of excellence to clients through innovative products has always been our aim. The launch of this Retail SBL clearly demonstrates this commitment,” said Datuk Maimoonah Hussain, Group Managing Director of Affin Hwang Capital. “Retail investors continue play a significant role in the domestic capital market. Therefore, Affin Hwang Investment Bank, in collaboration with Bursa Malaysia, are excited to offer this new product to the retail investors to potentially enhance their idle assets’ performance.” She added.

“As at December 2018, there were 1.87 million Retail accounts in our marketplace holding a portfolio worth RM137.3 billion. Premised on this, investors can generate additional income through lending out their idle securities holdings in SBL transactions, and potentially increase the overall return from their investments,” said Datuk Seri Tajuddin Atan, Chief Executive Officer, Bursa Malaysia. “I would like to commend Affin

Hwang Investment Bank for taking the initiative to venture into the retail SBL segment with today's launch, which will encourage retail investors to join the institutional players in making use of this facility to enhance their returns from idle assets."

Affin Hwang Investment Bank had initially rolled out Retail SBL through only 3 branches to its commissioned and salaried Dealer Representatives in Q3 2018, and have successfully loaned out RM8.5 million of retail clients' shares in less than 2 months in spite of the relatively slow market performance in Q4 2018.

Affin Hwang Investment Bank targets to achieve RM50 million in securities lending book size in 2019.

### **About Affin Hwang Capital**

Affin Hwang Capital ("AHC") is a leading investment banking, securities, asset management and trustee group in Malaysia. Founded in 1970, AHC has wide domestic coverage, a strategic network throughout Malaysia, and strategic partnerships across Asia. This has led to greater reach in the Asian and global markets for institutional equities trading.

In 2017, AHC was awarded Best Securities House and Most Improved Brokerage in Malaysia by Asiamoney, Best Overall Equities Participating Organisation at the Bursa Excellence Awards by Bursa Malaysia, as well as four Best Call Awards by The Edge Malaysia. AHC also came out top in the Asset Management sector, winning Asset Management Company of the Year, Malaysia and Islamic Finance Asset Management House of the Year, Malaysia (Multi-Asset) at the Asset Asian Awards by The Asset Triple A. Furthermore, AHC won Best Asset Management as well as Best Research and Asset Allocation Advice in Malaysia in the Euromoney Private Banking Survey 2017.

With primary offices in Kuala Lumpur and Penang, AHC offers advisory and capital markets services whilst serving the full client spectrum of corporates, investment institutions, retail clients, high net worth individuals and capital markets counterparties. AHC is part of the Affin Banking Group. For more information, visit:

[www.affinhwang.com](http://www.affinhwang.com)

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